

“Behind every great man  
there is a great woman.”

# Q&A

with DR. JEFFREY & TINA WELLER  
Weller Aesthetic and Implant Dental Care

**Q: Tell me about the uniqueness of your team approach to dentistry?**

**J:** I spend most of my day working on complex restorative and cosmetic dental cases. Conveniently I have my wife Tina, the other part of this dynamic duo, to help with the treatment coordination for all of my patients. This allows me to keep my attention on the details, creativity and patient comfort for the cases at hand.

**T:** Well every Batman needs a Robin to be a great team. I am in charge of helping patients get scheduled, setting up appointments and letting them know what to anticipate so that the treatment is not disruptive to their lives. I monitor healing times and keep treatment progressing in a timely manner. I am like a concierge, a mother and a friend to the patients, making sure their dental experience is comfortable and easy.

**Q: How does your team handle new patients coming into your office?**

**J:** Tina you go first on this one.

**T:** I actually meet with all the patients first. I talk to them about their

concerns and what they are looking to accomplish. I then prepare the patient and Dr. Weller so that the time spent together is informative and productive. I am also the staff photographer for before and after photos. Thank God for digital cameras.

**J:** Tina sets the stage for me to spend quality time with my patients. She directs the rest of my staff on things that need to be prepared before I see the patient. This allows my time with the patients to be focused. She enhances the communication between the patient and me so that I can develop the best plan ideas for each individual.

**Q: How many years have you been working together?**

**J:** We started working together in 2002 and it has worked out great. We did have to establish some rules early on to make sure it did not affect our relationship. The simple rule is that at the office I am the boss and of course she is the boss at home.

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Photography by Jon Shuff, www.jonshuff.com



**T:** I started working for Jeffrey about 8 years ago on a full-time basis. We wanted to make sure we knew each other's roles before working together. I learned quickly what his expectations were and how to approach him as a leader. I have learned that if I want an idea to work, and since it not wise to tell "the boss" what to do in his practice, I just need to make him think the idea is all his.

**Q: How do you spend time outside the office?**

**J:** I love to travel, go to Cubs games and I enjoy great dining experiences. I am a real foodie. The best times in my life are the times I spend with my boys who are six and three and a half years old. They make me laugh, shake my head and sometimes cry all in the same breath. I have always had a passion for dentistry; my boys have given me a greater passion for life.

**T:** I also enjoy traveling, rooting for the White Sox and the way our two boys Nicolas and Marcus make me laugh everyday. I also enjoy good times with friends, meeting new friends, my charity involvement with the Service Club of Chicago, fashion, dancing, working out and believe it or not, spending time with my best friend Jeff.

**“I was afraid of the  
dentist and I married a  
dentist.”—Tina Weller**

**Q: You both seem passionate about dentistry—where does your passion come from?**

**T:** I need to answer this one first. I am so blessed that I get to promote a product created by Dr. Weller. The smiles he creates are truly beautiful and long-lasting. Being part of a life changing experience and seeing people's personalities change to portray more self-confidence and overall happiness is something I love. Seeing this transformation, even in the most confident individuals, is amazing. In a smile you can see the following words: "I am happy and approachable, I am positive and I am confident." These words are powerful in life and business.

**J:** It is a long story why I got into dentistry, but my true passion for it came about 15 years ago, when I found that hard work in developing my skills truly helped change someone's life. Patients I have treated run into my office after getting engaged, married, a new job, a new commercial or just a new love for life to thank me. This has affected me in a way that is hard to put into words. I only hope that my kids will find a career that will give them that same enjoyment one day.

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DR. JEFFREY WELLER

1050 N. State Street - Mezzanine Level  
Chicago, IL 60610  
Office: 312.654.0606 Toll Free: 866.DOC.JEFF  
www.wellerdental.com

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